



January 21, 2025

**AWARD NOTICE**  
**BL124-24**  
**Provision of Landscaping Maintenance Services for Various Police**  
**Facilities on an Annual Contract**

Pursuant to the bids received on October 11, 2024 for BL124-24 Provision of Landscaping Maintenance Services for Various Police Facilities on an Annual Contract the bid has been awarded to Visionscapes, Inc., in the base bid amount of \$122,880.00. Please note the enclosed bid tabulation.

We appreciate your bid and interest in Gwinnett County.

Sincerely,

A handwritten signature in black ink, appearing to read "Chelsey Ward".

Chelsey Ward  
Purchasing Associate II

CW/bc

Enclosure

BL124-24  
 Provision of Landscaping Maintenance Services for Various Police Facilities on an Annual Contract  
 Department of Police Services

			ACS Landscape Management, Inc. (OC)		Crabapple Turf Management, Inc. dba Crabapple LandscapEXPERTS (OC)		Georgia Professional Landscape Group (L)		JDI Field Services, LLC (OS)	
ITEM #	DESCRIPTION	APPROX. QTY.	MONTHLY COST	YEARLY EXTENDED COST	MONTHLY COST	YEARLY EXTENDED COST	MONTHLY COST	YEARLY EXTENDED COST	MONTHLY COST	YEARLY EXTENDED COST
<b>Section 1A - Comprehensive Lawn Maintenance Services</b>										
1	Police West Precinct	12 Months	\$740.00	\$8,880.00	\$782.85	\$9,394.20	\$415.00	\$4,980.00	\$1,500.00	\$18,000.00
2	Police South Precinct	12 Months	\$420.00	\$5,040.00	\$549.38	\$6,592.56	\$315.00	\$3,780.00	\$1,500.00	\$18,000.00
3	Police Training Facility	12 Months	\$2,400.00	\$28,800.00	\$3,142.78	\$37,713.36	\$1,730.00	\$20,760.00	\$2,000.00	\$24,000.00
4	Police East Precinct	12 Months	\$420.00	\$5,040.00	\$806.07	\$9,672.84	\$330.00	\$3,960.00	\$1,200.00	\$14,400.00
5	Police Central Precinct	12 Months	\$420.00	\$5,040.00	\$783.86	\$9,406.32	\$440.00	\$5,280.00	\$1,500.00	\$18,000.00
6	Police Headquarters	12 Months	\$475.00	\$5,700.00	\$929.48	\$11,153.76	\$440.00	\$5,280.00	\$1,800.00	\$21,600.00
7	Police Headquarters Annex	12 Months	\$425.00	\$5,100.00	\$929.48	\$11,153.76	\$440.00	\$5,280.00	\$1,500.00	\$18,000.00
8	Police North Precinct	12 Months	\$400.00	\$4,800.00	\$741.85	\$8,902.20	\$420.00	\$5,040.00	\$1,500.00	\$18,000.00
9	Police Bay Creek Precinct	12 Months	\$425.00	\$5,100.00	\$863.10	\$10,357.20	\$450.00	\$5,400.00	\$1,500.00	\$18,000.00
10	Police Fleet Overflow	12 Months	\$400.00	\$4,800.00	\$644.42	\$7,733.04	\$240.00	\$2,880.00	\$1,000.00	\$12,000.00
<b>Section 1A Total</b>			<b>\$78,300.00</b>		<b>\$122,079.24</b>		<b>\$62,640.00</b>		<b>\$180,000.00</b>	
<b>Section 1B - Limited Lawn Maintenance Services</b>										
1	Crooked Creek Tower	12 Months	\$100.00	\$1,200.00	\$136.93	\$1,643.16	\$150.00	\$1,800.00	\$300.00	\$3,600.00
2	Headquarters Tower	12 Months	\$100.00	\$1,200.00	\$55.00	\$660.00	\$150.00	\$1,800.00	\$300.00	\$3,600.00
3	Lanier Water Park Tower	12 Months	\$100.00	\$1,200.00	\$219.59	\$2,635.08	\$150.00	\$1,800.00	\$400.00	\$4,800.00
4	Tuggle Road Tower	12 Months	\$100.00	\$1,200.00	\$159.17	\$1,910.04	\$150.00	\$1,800.00	\$400.00	\$4,800.00
5	Forsyth Tower	12 Months	\$100.00	\$1,200.00	\$171.19	\$2,054.28	\$150.00	\$1,800.00	\$100.00	\$1,200.00
6	Hickory View Tower	12 Months	\$100.00	\$1,200.00	\$167.02	\$2,004.24	\$150.00	\$1,800.00	\$250.00	\$3,000.00
7	Norris Lake Tower	12 Months	\$100.00	\$1,200.00	\$134.32	\$1,611.84	\$150.00	\$1,800.00	\$300.00	\$3,600.00
8	Brown Road Tower	12 Months	\$100.00	\$1,200.00	\$134.24	\$1,610.88	\$150.00	\$1,800.00	\$300.00	\$3,600.00
9	Tribble Mill Tower	12 Months	\$100.00	\$1,200.00	\$205.53	\$2,466.36	\$150.00	\$1,800.00	\$400.00	\$4,800.00
10	Lanier Mountain Tower	12 Months	\$100.00	\$1,200.00	\$137.79	\$1,653.48	\$150.00	\$1,800.00	\$300.00	\$3,600.00
11	Goshen Springs Tower	12 Months	\$100.00	\$1,200.00	\$132.86	\$1,594.32	\$150.00	\$1,800.00	\$250.00	\$3,000.00
<b>Section 1B Total</b>			<b>\$13,200.00</b>		<b>\$19,843.68</b>		<b>\$19,800.00</b>		<b>\$39,600.00</b>	
<b>Section 2 - Management of Ornamental Shrubs, Trees and Landscaped Beds</b>										
1	Police West Precinct	12 Months	\$75.00	\$900.00	\$99.95	\$1,199.40	\$120.00	\$1,440.00	\$300.00	\$3,600.00
2	Police South Precinct	12 Months	\$75.00	\$900.00	\$85.83	\$1,029.96	\$150.00	\$1,800.00	\$300.00	\$3,600.00
3	Police Training Facility	12 Months	\$75.00	\$900.00	\$49.07	\$588.84	\$50.00	\$600.00	\$200.00	\$2,400.00
4	Police East Precinct	12 Months	\$75.00	\$900.00	\$85.01	\$1,020.12	\$50.00	\$600.00	\$250.00	\$3,000.00
5	Police Central Precinct	12 Months	\$75.00	\$900.00	\$51.77	\$621.24	\$140.00	\$1,680.00	\$250.00	\$3,000.00
6	Police Headquarters	12 Months	\$75.00	\$900.00	\$77.19	\$926.28	\$140.00	\$1,680.00	\$250.00	\$3,000.00
7	Police Headquarters Annex	12 Months	\$75.00	\$900.00	\$77.06	\$924.72	\$140.00	\$1,680.00	\$250.00	\$3,000.00
8	Police North Precinct	12 Months	\$75.00	\$900.00	\$77.04	\$924.48	\$150.00	\$1,800.00	\$300.00	\$3,600.00
9	Police Bay Creek Precinct	12 Months	\$75.00	\$900.00	\$109.29	\$1,311.48	\$150.00	\$1,800.00	\$250.00	\$3,000.00
10	Police Fleet Overflow	12 Months	\$75.00	\$900.00	\$44.76	\$537.12	\$120.00	\$1,440.00	\$150.00	\$1,800.00
<b>Section 2 Total</b>			<b>\$9,000.00</b>		<b>\$9,083.64</b>		<b>\$14,520.00</b>		<b>\$30,000.00</b>	
<b>Section 3A - Lawn Fertilization, Weed/Pest Control, Overseeding and Aeration</b>										
1	Police West Precinct	12 Months	\$75.00	\$900.00	\$98.30	\$1,179.60	\$36.00	\$432.00	\$400.00	\$4,800.00
2	Police South Precinct	12 Months	\$75.00	\$900.00	\$38.13	\$457.56	\$22.00	\$264.00	\$400.00	\$4,800.00
3	Police Training Facility	12 Months	\$75.00	\$900.00	\$1,093.15	\$13,117.80	\$180.00	\$2,160.00	\$300.00	\$3,600.00
4	Police East Precinct	12 Months	\$75.00	\$900.00	\$105.59	\$1,267.08	\$62.00	\$744.00	\$350.00	\$4,200.00
5	Police Central Precinct	12 Months	\$75.00	\$900.00	\$124.25	\$1,491.00	\$21.00	\$252.00	\$350.00	\$4,200.00
6	Police Headquarters	12 Months	\$75.00	\$900.00	\$155.22	\$1,862.64	\$125.00	\$1,500.00	\$350.00	\$4,200.00
7	Police Headquarters Annex	12 Months	\$75.00	\$900.00	\$155.22	\$1,862.64	\$125.00	\$1,500.00	\$350.00	\$4,200.00
8	Police North Precinct	12 Months	\$75.00	\$900.00	\$86.02	\$1,032.24	\$180.00	\$2,160.00	\$400.00	\$4,800.00
9	Police Bay Creek Precinct	12 Months	\$75.00	\$900.00	\$141.33	\$1,695.96	\$120.00	\$1,440.00	\$350.00	\$4,200.00
10	Police Fleet Overflow	12 Months	\$75.00	\$900.00	\$126.70	\$1,520.40	\$27.00	\$324.00	\$250.00	\$3,000.00
<b>Section 3A Total</b>			<b>\$9,000.00</b>		<b>\$25,486.92</b>		<b>\$10,776.00</b>		<b>\$42,000.00</b>	

BL124-24  
 Provision of Landscaping Maintenance Services for Various Police Facilities on an Annual Contract  
 Department of Police Services

			JMB Landscaping, Inc. (L)		Mariani Enterprises, LLC dba Ed Castro Landscape, Inc. (OC)		Visionscapes, Inc. (OC)		Yellowstone Landscape Southeast, LLC (L)	
ITEM #	DESCRIPTION	APPROX. QTY.	MONTHLY COST	YEARLY EXTENDED COST	MONTHLY COST	YEARLY EXTENDED COST	MONTHLY COST	YEARLY EXTENDED COST	MONTHLY COST	YEARLY EXTENDED COST
<b>Section 1A - Comprehensive Lawn Maintenance Services</b>										
1	Police West Precinct	12 Months	\$407.50	\$4,890.00	\$504.00	\$6,048.00	\$385.00	\$4,620.00	\$416.67	\$5,000.04
2	Police South Precinct	12 Months	\$314.74	\$3,776.88	\$529.00	\$6,348.00	\$300.00	\$3,600.00	\$1,250.00	\$15,000.00
3	Police Training Facility	12 Months	\$1,714.21	\$20,570.52	\$2,438.00	\$29,256.00	\$1,650.00	\$19,800.00	\$658.33	\$7,899.96
4	Police East Precinct	12 Months	\$329.61	\$3,955.32	\$536.00	\$6,432.00	\$310.00	\$3,720.00	\$500.00	\$6,000.00
5	Police Central Precinct	12 Months	\$437.74	\$5,252.88	\$536.00	\$6,432.00	\$409.17	\$4,910.04	\$666.67	\$8,000.04
6	Police Headquarters	12 Months	\$437.74	\$5,252.88	\$687.00	\$8,244.00	\$409.17	\$4,910.04	\$666.67	\$8,000.04
7	Police Headquarters Annex	12 Months	\$437.74	\$5,252.88	\$580.00	\$6,960.00	\$415.00	\$4,980.00	\$566.67	\$6,800.04
8	Police North Precinct	12 Months	\$418.89	\$5,026.68	\$504.00	\$6,048.00	\$400.00	\$4,800.00	\$500.00	\$6,000.00
9	Police Bay Creek Precinct	12 Months	\$447.78	\$5,373.36	\$633.00	\$7,596.00	\$420.00	\$5,040.00	\$875.00	\$10,500.00
10	Police Fleet Overflow	12 Months	\$235.50	\$2,826.00	\$403.00	\$4,836.00	\$225.00	\$2,700.00	\$416.67	\$5,000.04
<b>Section 1A Total</b>			<b>\$62,177.40</b>		<b>\$88,200.00</b>		<b>\$59,080.08</b>		<b>\$78,200.16</b>	
<b>Section 1B - Limited Lawn Maintenance Services</b>										
1	Crooked Creek Tower	12 Months	\$131.25	\$1,575.00	\$84.00	\$1,008.00	\$125.00	\$1,500.00	\$358.33	\$4,299.96
2	Headquarters Tower	12 Months	\$131.25	\$1,575.00	\$84.00	\$1,008.00	\$125.00	\$1,500.00	\$175.00	\$2,100.00
3	Lanier Water Park Tower	12 Months	\$131.25	\$1,575.00	\$147.00	\$1,764.00	\$125.00	\$1,500.00	\$175.00	\$2,100.00
4	Tuggle Road Tower	12 Months	\$131.25	\$1,575.00	\$147.00	\$1,764.00	\$125.00	\$1,500.00	\$250.00	\$3,000.00
5	Forsyth Tower	12 Months	\$131.25	\$1,575.00	\$84.00	\$1,008.00	\$125.00	\$1,500.00	\$500.00	\$6,000.00
6	Hickory View Tower	12 Months	\$131.25	\$1,575.00	\$84.00	\$1,008.00	\$125.00	\$1,500.00	\$250.00	\$3,000.00
7	Norris Lake Tower	12 Months	\$131.25	\$1,575.00	\$84.00	\$1,008.00	\$125.00	\$1,500.00	\$500.00	\$6,000.00
8	Brown Road Tower	12 Months	\$131.25	\$1,575.00	\$84.00	\$1,008.00	\$125.00	\$1,500.00	\$175.00	\$2,100.00
9	Tribble Mill Tower	12 Months	\$131.25	\$1,575.00	\$147.00	\$1,764.00	\$125.00	\$1,500.00	\$175.00	\$2,100.00
10	Lanier Mountain Tower	12 Months	\$131.25	\$1,575.00	\$84.00	\$1,008.00	\$125.00	\$1,500.00	\$500.00	\$6,000.00
11	Goshen Springs Tower	12 Months	\$131.25	\$1,575.00	\$84.00	\$1,008.00	\$125.00	\$1,500.00	\$175.00	\$2,100.00
<b>Section 1B Total</b>			<b>\$17,325.00</b>		<b>\$13,356.00</b>		<b>\$16,500.00</b>		<b>\$38,799.96</b>	
<b>Section 2 - Management of Ornamental Shrubs, Trees and Landscaped Beds</b>										
1	Police West Precinct	12 Months	\$119.44	\$1,433.28	\$56.00	\$672.00	\$115.00	\$1,380.00	\$166.67	\$2,000.04
2	Police South Precinct	12 Months	\$161.06	\$1,932.72	\$59.00	\$708.00	\$150.00	\$1,800.00	\$166.67	\$2,000.04
3	Police Training Facility	12 Months	\$44.65	\$535.80	\$271.00	\$3,252.00	\$40.00	\$480.00	\$166.67	\$2,000.04
4	Police East Precinct	12 Months	\$82.23	\$986.76	\$60.00	\$720.00	\$80.00	\$960.00	\$133.33	\$1,599.96
5	Police Central Precinct	12 Months	\$139.15	\$1,669.80	\$60.00	\$720.00	\$130.00	\$1,560.00	\$158.33	\$1,899.96
6	Police Headquarters	12 Months	\$139.15	\$1,669.80	\$76.00	\$912.00	\$130.00	\$1,560.00	\$166.67	\$2,000.04
7	Police Headquarters Annex	12 Months	\$139.15	\$1,669.80	\$64.00	\$768.00	\$130.00	\$1,560.00	\$83.33	\$999.96
8	Police North Precinct	12 Months	\$147.47	\$1,769.64	\$56.00	\$672.00	\$140.00	\$1,680.00	\$83.33	\$999.96
9	Police Bay Creek Precinct	12 Months	\$150.53	\$1,806.36	\$70.00	\$840.00	\$140.00	\$1,680.00	\$125.00	\$1,500.00
10	Police Fleet Overflow	12 Months	\$120.80	\$1,449.60	\$45.00	\$540.00	\$115.00	\$1,380.00	\$83.33	\$999.96
<b>Section 2 Total</b>			<b>\$14,923.56</b>		<b>\$9,804.00</b>		<b>\$14,040.00</b>		<b>\$15,999.96</b>	
<b>Section 3A - Lawn Fertilization, Weed/Pest Control, Overseeding and Aeration</b>										
1	Police West Precinct	12 Months	\$50.78	\$609.36	\$51.00	\$612.00	\$50.00	\$600.00	\$41.67	\$500.04
2	Police South Precinct	12 Months	\$66.94	\$803.28	\$35.00	\$420.00	\$22.92	\$275.04	\$274.58	\$3,294.96
3	Police Training Facility	12 Months	\$98.46	\$1,181.52	\$120.00	\$1,440.00	\$125.00	\$1,500.00	\$67.50	\$810.00
4	Police East Precinct	12 Months	\$71.78	\$861.36	\$59.00	\$708.00	\$40.83	\$489.96	\$19.83	\$237.96
5	Police Central Precinct	12 Months	\$81.80	\$981.60	\$92.00	\$1,104.00	\$55.00	\$660.00	\$79.17	\$950.04
6	Police Headquarters	12 Months	\$64.31	\$771.72	\$98.00	\$1,176.00	\$100.00	\$1,200.00	\$45.83	\$549.96
7	Police Headquarters Annex	12 Months	\$78.75	\$945.00	\$123.00	\$1,476.00	\$100.00	\$1,200.00	\$36.67	\$440.04
8	Police North Precinct	12 Months	\$116.81	\$1,401.72	\$95.00	\$1,140.00	\$59.17	\$710.04	\$122.08	\$1,464.96
9	Police Bay Creek Precinct	12 Months	\$78.75	\$945.00	\$96.00	\$1,152.00	\$35.83	\$429.96	\$116.08	\$1,392.96
10	Police Fleet Overflow	12 Months	\$55.98	\$671.76	\$74.00	\$888.00	\$17.92	\$215.04	\$36.67	\$440.04
<b>Section 3A Total</b>			<b>\$9,172.32</b>		<b>\$10,116.00</b>		<b>\$7,280.04</b>		<b>\$10,080.96</b>	

BL124-24  
 Provision of Landscaping Maintenance Services for Various Police Facilities on an Annual Contract  
 Department of Police Services

			ACS Landscape Management, Inc. (OC)		Crabapple Turf Management, Inc. dba Crabapple LandscapEXPERTS (OC)		Georgia Professional Landscape Group (L)		JDI Field Services, LLC (OS)	
ITEM #	DESCRIPTION	APPROX. QTY.	MONTHLY COST	YEARLY EXTENDED COST	MONTHLY COST	YEARLY EXTENDED COST	MONTHLY COST	YEARLY EXTENDED COST	MONTHLY COST	YEARLY EXTENDED COST
<b>Section 3B - Optional Services</b>			Price per Square Foot		Price per Square Foot		Price per Square Foot		Price per Square Foot	
1	Price for Aeration		\$0.04		\$0.05		\$0.14		\$0.25	
2	Price for Lime Application		\$0.04		\$0.05		\$0.0045		\$0.12	
3	Price for Pesticide Application		\$4.00		\$0.05		\$0.0045		\$0.35	
4	Price for Fungicide Application		\$0.06		\$0.05		\$0.0065		\$0.12	
5	Additional Mulch (when requested)		\$2.25 /Cubic Foot		\$2.23 /Cubic Foot		\$2.30 /Cubic Foot		\$35.00 /Cubic Foot	
<b>Section 4 - Mulching Services</b>										
1	Police West Precinct	12 Months	\$85.00	\$1,020.00	\$141.75	\$1,701.00	\$129.00	\$1,548.00	\$250.00	\$3,000.00
2	Police South Precinct	12 Months	\$150.00	\$1,800.00	\$138.25	\$1,659.00	\$135.00	\$1,620.00	\$250.00	\$3,000.00
3	Police North Precinct	12 Months	\$170.00	\$2,040.00	\$170.33	\$2,043.96	\$162.00	\$1,944.00	\$200.00	\$2,400.00
4	Police East Precinct	12 Months	\$125.00	\$1,500.00	\$148.75	\$1,785.00	\$97.00	\$1,164.00	\$200.00	\$2,400.00
5	Police Central Precinct	12 Months	\$75.00	\$900.00	\$52.50	\$630.00	\$60.00	\$720.00	\$200.00	\$2,400.00
6	Police Headquarters	12 Months	\$100.00	\$1,200.00	\$175.00	\$2,100.00	\$100.00	\$1,200.00	\$200.00	\$2,400.00
7	Police Headquarters Annex	12 Months	\$50.00	\$600.00	\$78.17	\$938.04	\$43.00	\$516.00	\$200.00	\$2,400.00
8	Police Training Facility	12 Months	\$200.00	\$2,400.00	\$233.33	\$2,799.96	\$228.00	\$2,736.00	\$250.00	\$3,000.00
9	Police Fleet Overflow	12 Months	\$65.00	\$780.00	\$19.25	\$231.00	\$62.00	\$744.00	\$200.00	\$2,400.00
<b>Section 4 Total</b>			<b>\$12,240.00</b>		<b>\$13,887.96</b>		<b>\$12,192.00</b>		<b>\$23,400.00</b>	
<b>Section 5 - Enhancement Services</b>			Price per Hour	Extended Total	Price per Hour	Extended Total	Price per Hour	Extended Total	Price per Hour	Extended Total
1	Rate for Labor Per Person - Regular Hours	150 Hours	\$37.50	\$5,625.00	\$50.00	\$7,500.00	\$37.50	\$5,625.00	\$50.00	\$7,500.00
2	Rate for Labor Per Person - Overtime Hours	24 Hours	\$47.50	\$1,140.00	\$65.00	\$1,560.00	\$52.60	\$1,262.40	\$75.00	\$1,800.00
<b>Section 5 Total</b>			<b>\$6,765.00</b>		<b>\$9,060.00</b>		<b>\$6,887.40</b>		<b>\$9,300.00</b>	
<b>Overall Total</b>			<b>\$128,505.00</b>		<b>\$199,441.44</b>		<b>\$126,815.40</b>		<b>\$324,300.00</b>	
<b>Will Vendor Hold Pricing Firm? Renewal Option 1</b>			2% Increase		3% Increase		3% Increase		Yes	
<b>Will Vendor Hold Pricing Firm? Renewal Option 2</b>			2% Increase		3% Increase		3% Increase		5% Increase	
<b>Will Vendor Hold Pricing Firm? Renewal Option 3</b>			2% Increase		3% Increase		2% Increase		Yes	
<b>Will Vendor Hold Pricing Firm? Renewal Option 4</b>			2% Increase		3% Increase		2% Increase		5% Increase	

BL124-24

Provision of Landscaping Maintenance Services for Various Police Facilities on an Annual Contract  
Department of Police Services

			JMB Landscaping, Inc. (L)		Mariani Enterprises, LLC dba Ed Castro Landscape, Inc. (OC)		Visionscapes, Inc. (OC)		Yellowstone Landscape Southeast, LLC (L)	
ITEM #	DESCRIPTION	APPROX. QTY.	MONTHLY COST	YEARLY EXTENDED COST	MONTHLY COST	YEARLY EXTENDED COST	MONTHLY COST	YEARLY EXTENDED COST	MONTHLY COST	YEARLY EXTENDED COST
<b>Section 3B - Optional Services</b>			Price per Square Foot		Price per Square Foot		Price per Square Foot		Price per Square Foot	
1	Price for Aeration		\$0.04		\$0.02		\$0.04		\$0.04	
2	Price for Lime Application		\$0.04		\$0.02		\$1.04		\$0.03	
3	Price for Pesticide Application		\$0.04		\$0.06		\$2.04		\$0.05	
4	Price for Fungicide Application		\$0.04		\$0.12		\$3.04		\$0.05	
5	Additional Mulch (when requested)		\$2.50 /Cubic Foot		\$2.05 /Cubic Foot		\$2.30 /Cubic Foot		\$3.00 /Cubic Foot	
<b>Section 4 - Mulching Services</b>										
1	Police West Precinct	12 Months	\$131.25	\$1,575.00	\$295.00	\$3,540.00	\$160.00	\$1,920.00	\$95.83	\$1,149.96
2	Police South Precinct	12 Months	\$148.83	\$1,785.96	\$334.00	\$4,008.00	\$160.00	\$1,920.00	\$167.92	\$2,015.04
3	Police North Precinct	12 Months	\$175.08	\$2,100.96	\$394.00	\$4,728.00	\$160.00	\$1,920.00	\$95.83	\$1,149.96
4	Police East Precinct	12 Months	\$105.00	\$1,260.00	\$236.00	\$2,832.00	\$160.00	\$1,920.00	\$239.58	\$2,874.96
5	Police Central Precinct	12 Months	\$65.58	\$786.96	\$151.00	\$1,812.00	\$160.00	\$1,920.00	\$215.83	\$2,589.96
6	Police Headquarters	12 Months	\$109.43	\$1,313.16	\$249.00	\$2,988.00	\$160.00	\$1,920.00	\$215.83	\$2,589.96
7	Police Headquarters Annex	12 Months	\$43.77	\$525.24	\$98.00	\$1,176.00	\$160.00	\$1,920.00	\$167.92	\$2,015.04
8	Police Training Facility	12 Months	\$236.39	\$2,836.68	\$354.00	\$4,248.00	\$160.00	\$1,920.00	\$191.67	\$2,300.04
9	Police Fleet Overflow	12 Months	\$65.66	\$787.92	\$151.00	\$1,812.00	\$160.00	\$1,920.00	\$58.33	\$699.96
<b>Section 4 Total</b>			<b>\$12,971.88</b>		<b>\$27,144.00</b>		<b>\$17,280.00</b>		<b>\$17,384.88</b>	
<b>Section 5 - Enhancement Services</b>			Price per Hour	Extended Total	Price per Hour	Extended Total	Price per Hour	Extended Total	Price per Hour	Extended Total
1	Rate for Labor Per Person - Regular Hours	150 Hours	\$35.00	\$5,250.00	\$40.00	\$6,000.00	\$50.00	\$7,500.00	\$62.00	\$9,300.00
2	Rate for Labor Per Person - Overtime Hours	24 Hours	\$52.50	\$1,260.00	\$52.00	\$1,248.00	\$50.00	\$1,200.00	\$92.00	\$2,208.00
<b>Section 5 Total</b>			<b>\$6,510.00</b>		<b>\$7,248.00</b>		<b>\$8,700.00</b>		<b>\$11,508.00</b>	
<b>Overall Total</b>			<b>\$123,080.16</b>		<b>\$155,868.00</b>		<b>\$122,880.12</b>		<b>\$171,973.92</b>	
<b>Will Vendor Hold Pricing Firm? Renewal Option 1</b>			3% Increase		3% Increase		2% Increase		3% Increase	
<b>Will Vendor Hold Pricing Firm? Renewal Option 2</b>			3% Increase		3% Increase		2% Increase		3% Increase	
<b>Will Vendor Hold Pricing Firm? Renewal Option 3</b>			2% Increase		3% Increase		2% Increase		3% Increase	
<b>Will Vendor Hold Pricing Firm? Renewal Option 4</b>			2% Increase		3% Increase		2% Increase		3% Increase	

**Recommended Vendor:**  
Visionscapes, Inc.  
Attn: T.J. Scoggins  
1767 Fellowship Road  
Tucker, GA 30084  
Phone: 770-814-1674  
[TJ@visionscapes.com](mailto:TJ@visionscapes.com)